



Lecture 1: Introduction

http://cs.nju.edu.cn/yuy/course_dm14ms.ashx



Start from a sci-fiction series




Start from a sci-fiction series





Syfy HD



A man and a woman are shown in a dimly lit room with a strong red or orange glow. The man is in the center, looking slightly to the right. The woman is on the right, looking towards the man. The lighting is dramatic and moody.

人脑能存储近一百兆兆位的信息

The human brain contains roughly 100 terabytes of information.


Syfy^{HD}



真要用起来 也不算多

Not much, when you get right down to it.

Syfy^{HD}

A man in a dark suit jacket is shown in profile, facing right. He is looking towards a woman with long dark hair and bangs, who is wearing a dark, sleeveless top with a decorative neckline. The scene is lit with a strong red glow, and there are some out-of-focus lights in the background. The overall mood is dramatic and mysterious.

关键不在于如何存储 而是提取

The question isn't how to store it. It's how to access it.

Syfy^{HD}

A man and a woman are shown in profile, facing each other in a dimly lit room. The man is on the left, wearing a dark suit jacket over a light-colored shirt. The woman is on the right, wearing a dark, sleeveless top with a decorative neckline. The background is dark with several warm, glowing lights that create a soft, atmospheric glow. The overall color palette is dominated by warm, reddish-brown tones.


人格是无法下载的
You can't download a personality.

Syfy HD

根本无法转换数据

There's no way to translate the data.


Syfy^{HD}



但我们脑中存储的信息


But the information being held in our heads

Syfy HD



可以从其他数据库提取
Is available in other databases.

Syfy^{HD}



人生的轨迹 远不止足迹这么简单


People leave more than footprints as they travel through life.

Syfy™



医疗扫描 基因组态 心理评估

Medical scans, DNA profiles, psych evaluations,



校园活动记录 电子邮件 摄像录音

School records, e-mails, recording video/audio,

A man with short brown hair, wearing a dark suit jacket and a light-colored shirt, is shown in profile, looking towards the right. The background is dark with a glowing, textured, reddish-pink object on the right side. The lighting is dramatic, with a warm glow on the man's face and the object.

造影扫描图 遗传分型

CAT scans, genetic typing,

syfy^{HD}



突触记录 监控录像

Synaptic records, security cameras,


Syfy HD

A man in a dark suit and light shirt stands on the left, looking towards two women. The women are standing in the center-right of the frame. The room is dimly lit with warm, reddish-brown tones. Two circular stained glass windows with colorful patterns are visible on the wall behind the women. Several floor lamps with glowing shades are scattered on the floor. The overall atmosphere is mysterious and dramatic.

考试成绩 购物单

Test results, shopping records,

Syfy HD




才艺表演 球赛
Talent shows, ball games,

Syfy^{HD}

A woman with long, dark, wavy hair is shown in a close-up, looking downwards with a somber expression. The background is dark and dimly lit with a reddish glow. To the left, the back of a man's head and shoulder is visible, suggesting a conversation. The overall mood is melancholic.

罚款单 餐厅账单
Traffic tickets, restaurant bills,

Syfy^{HD}



电话记录 音乐列表
Phone records, music lists,

Syfy HD



电影票 电视剧
Movie tickets, TV shows.

Syfy HD

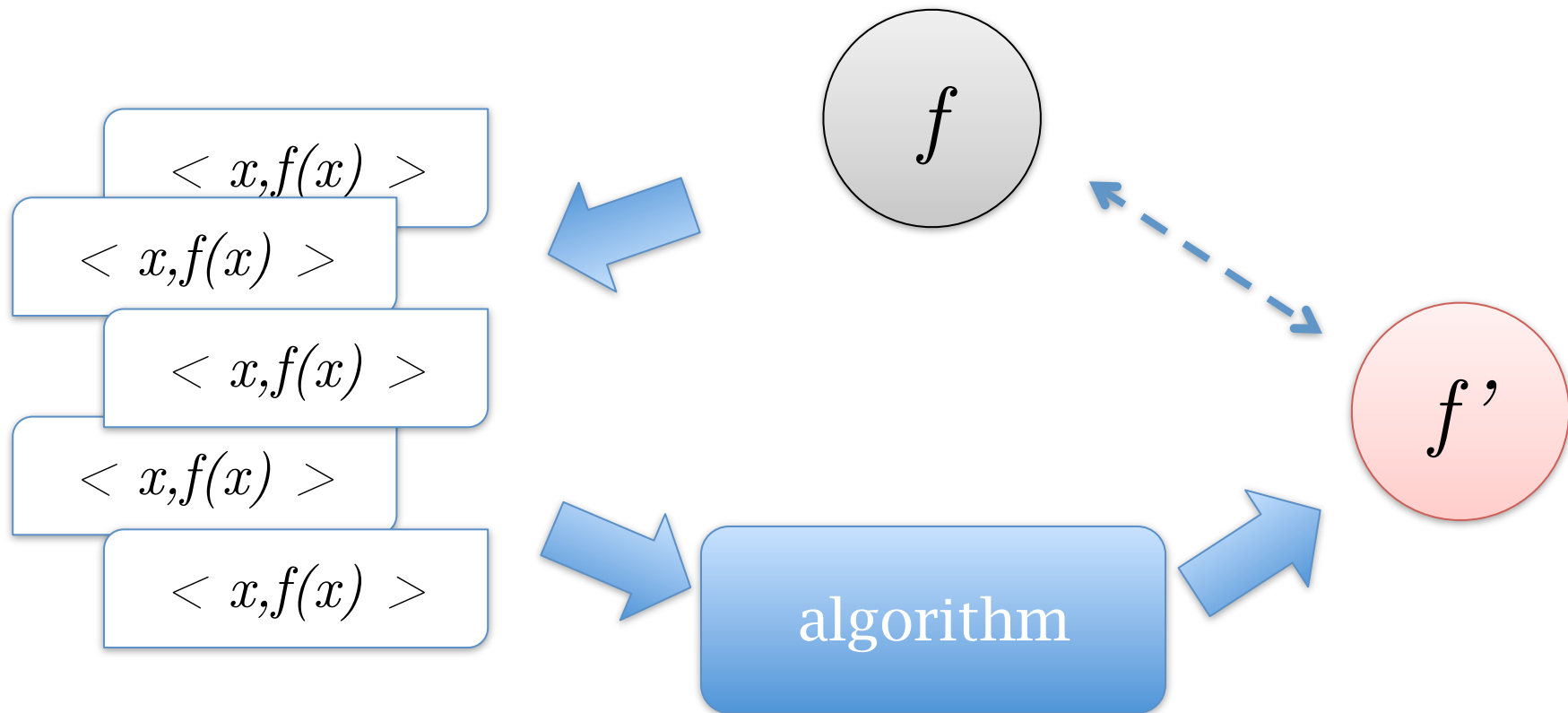


甚至是节育处方

Even prescriptions for birth control.

Syfy HD

An abstract view of DM systems



Data mining



“Data mining is the analysis of (often **large**) **observational** data sets to find **unsuspected relationships** and to summarize the data in **novel** ways that are both **understandable** and **useful** to the data owner.”

[D. Hand et al. , Principles of Data Mining]

数据挖掘是通过对(大规模)观测数据集的分析,寻找确信的关系,并将数据以一种可理解的且利于使用的新颖方式概括数据的方法。

Data mining factors



Large: small data needs no data mining

Unsuspected relationships: correct and significant

Novel: rediscovery of known facts is useless

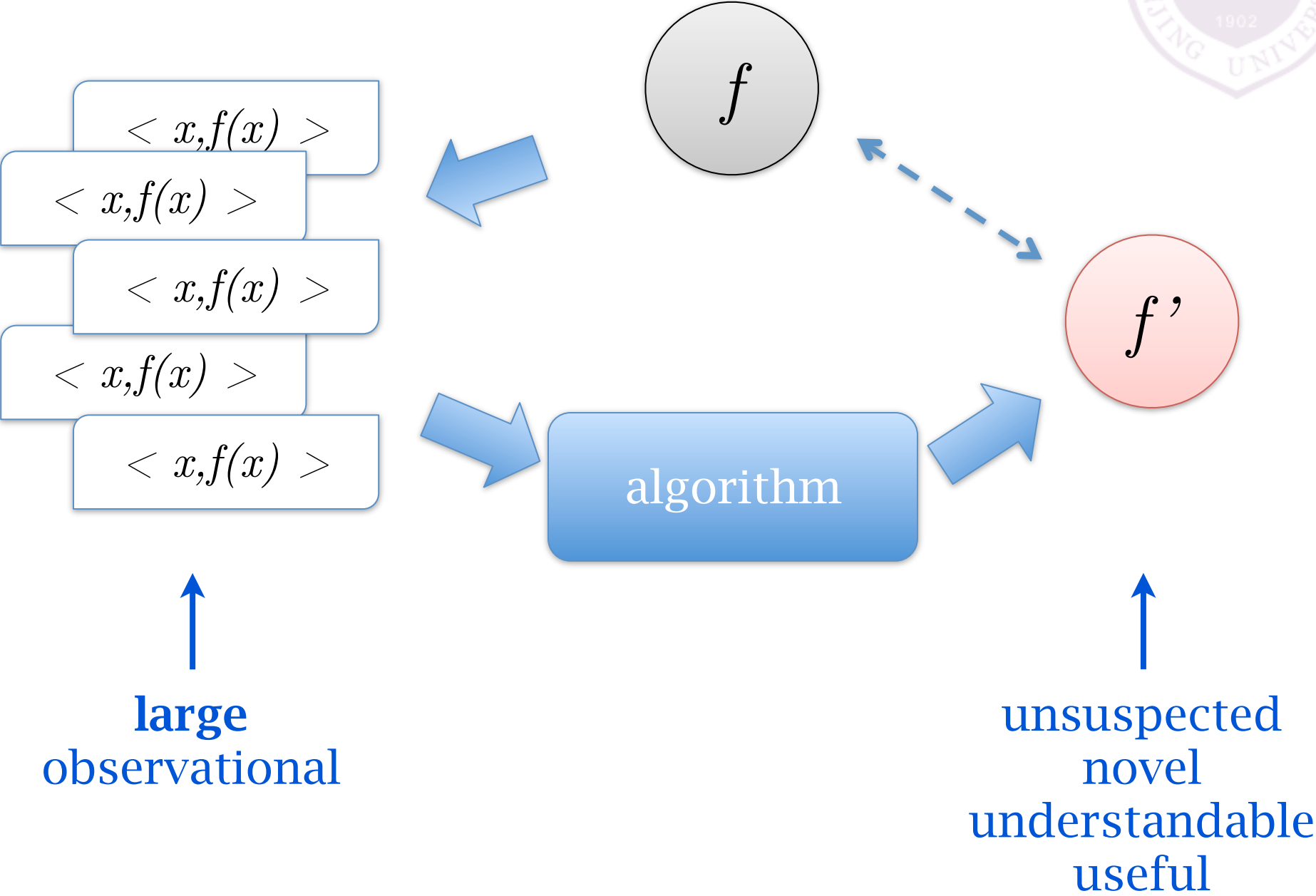
Understandable: decision maker oriented

Useful: mining results should be useful to the users

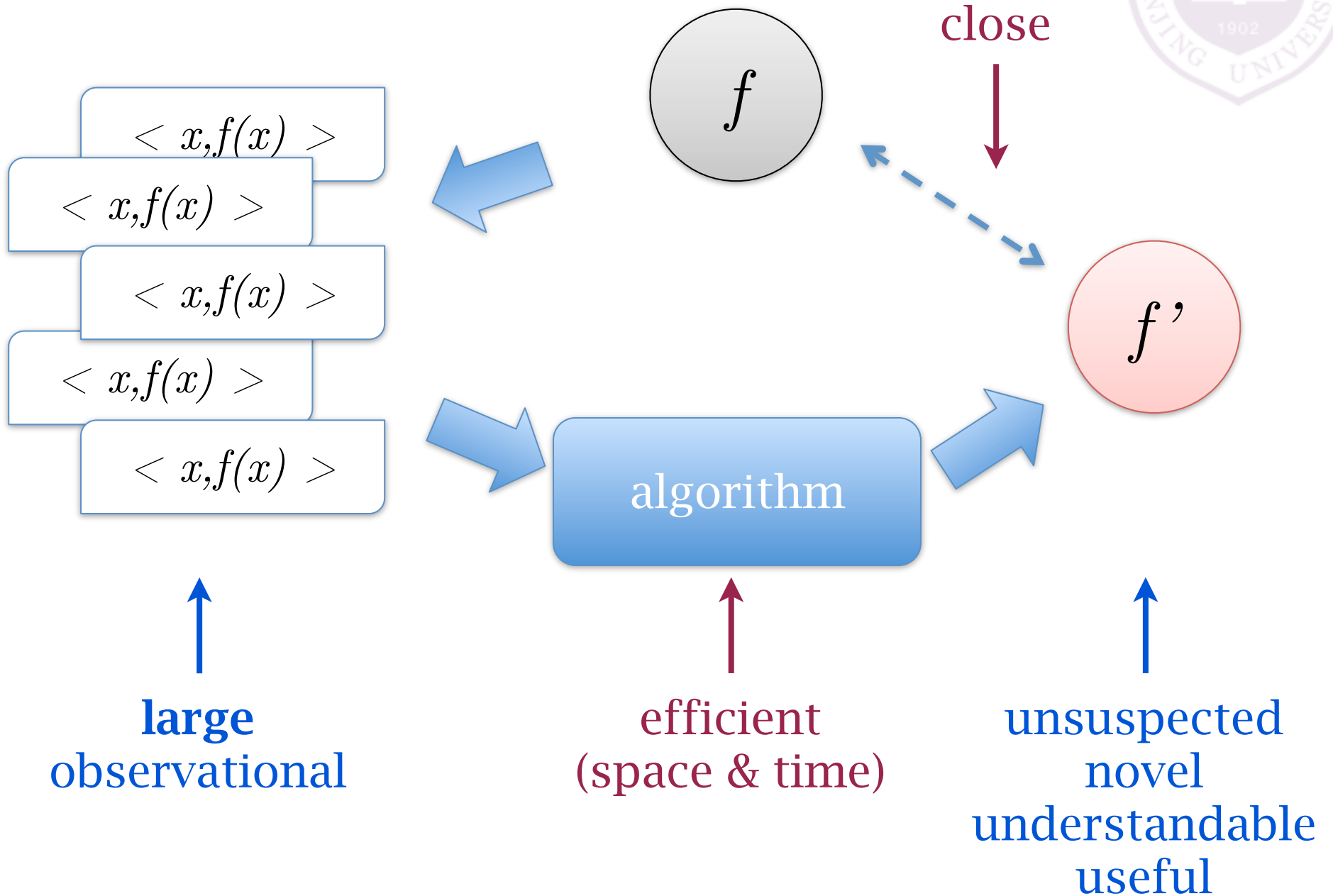
Observational data v.s. experimental data

[D. Hand et al. , Principles of Data Mining]

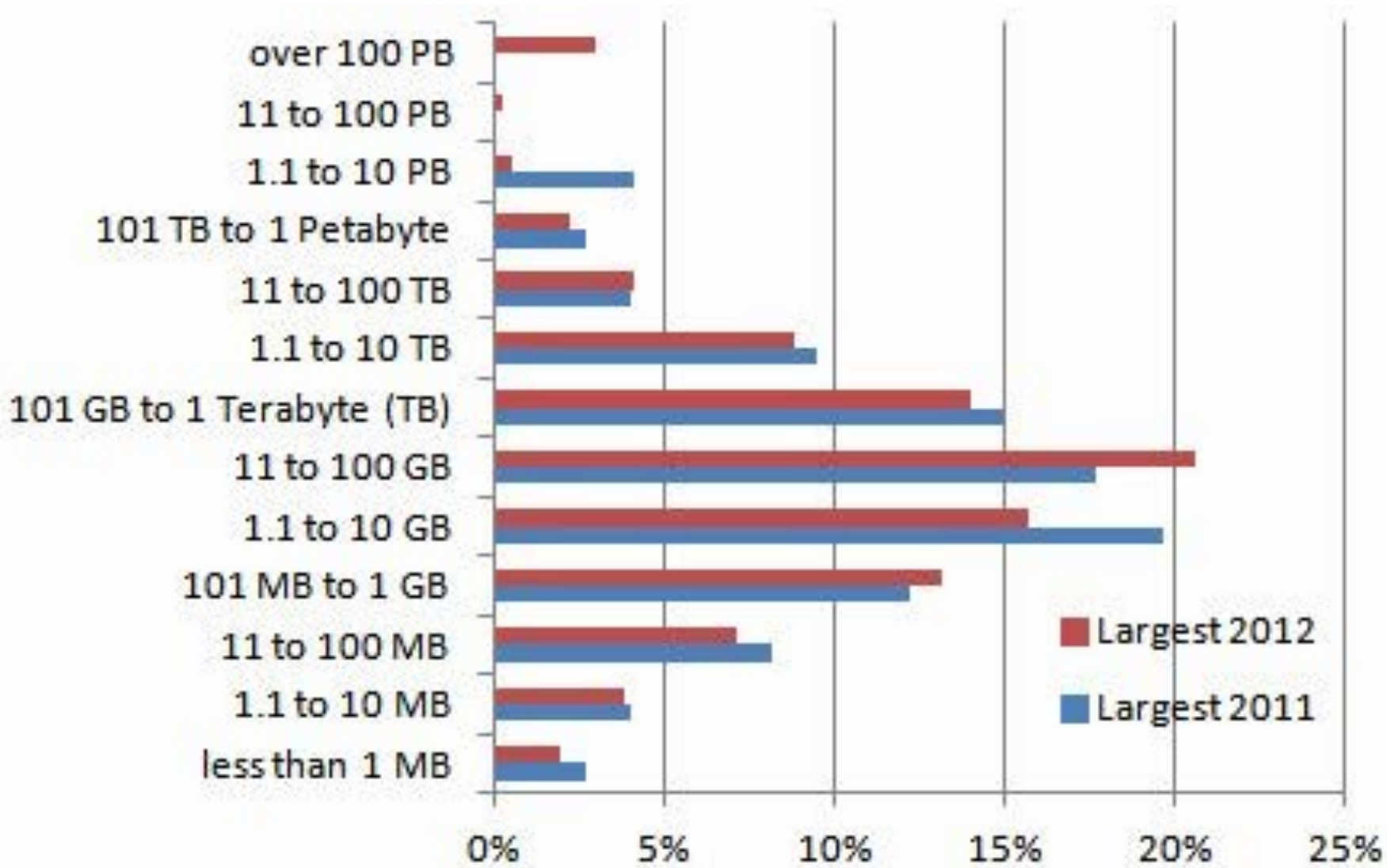
Data mining factors



Data mining factors



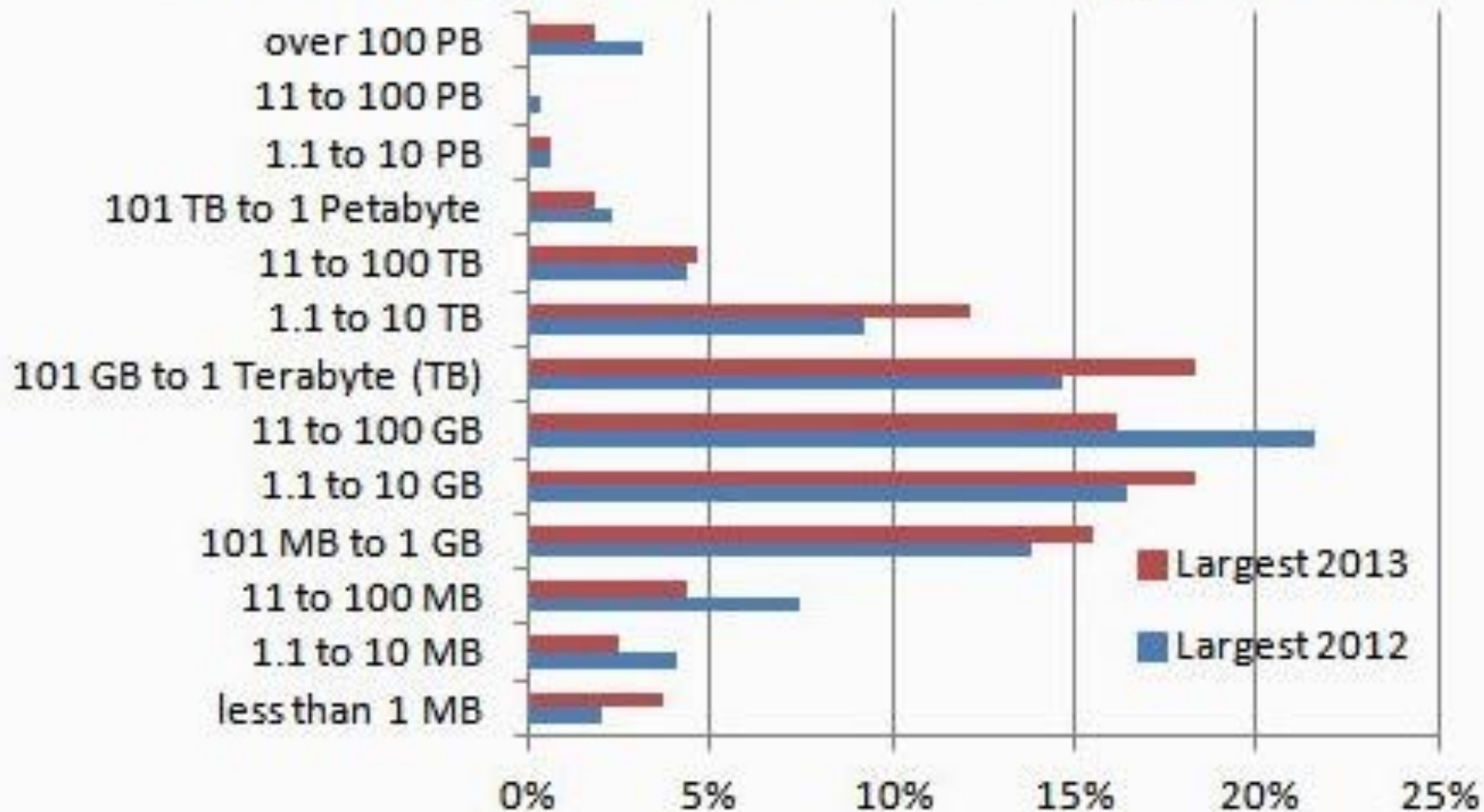
How large can the data be



How large can the data be



2013 Largest Database Analyze/Data Mined



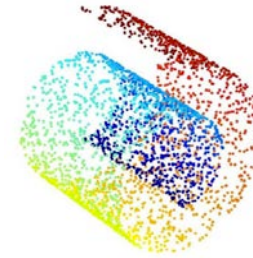
What can data mining do? DM Tasks



Exploratory data analysis

interactive and visualized

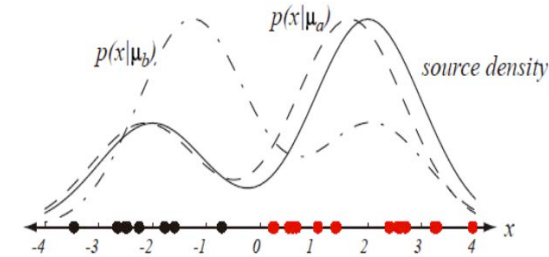
how to visualize high dimensional data?



Descriptive modeling

describe a data set

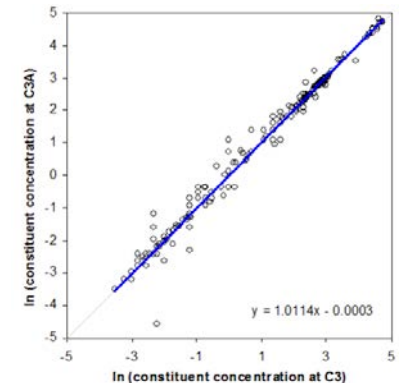
how to characterize general properties of a dataset



Predictive Modeling

perform inference from a data set

how to construct the mapping from the input space to the output space



Discovering patterns and rules

find association relationship

how to find high correlated items out of a huge data set

Retrieval by content



Example: Mining supermarket transactions



Example: Mining valuable customers



GSM



CDMA

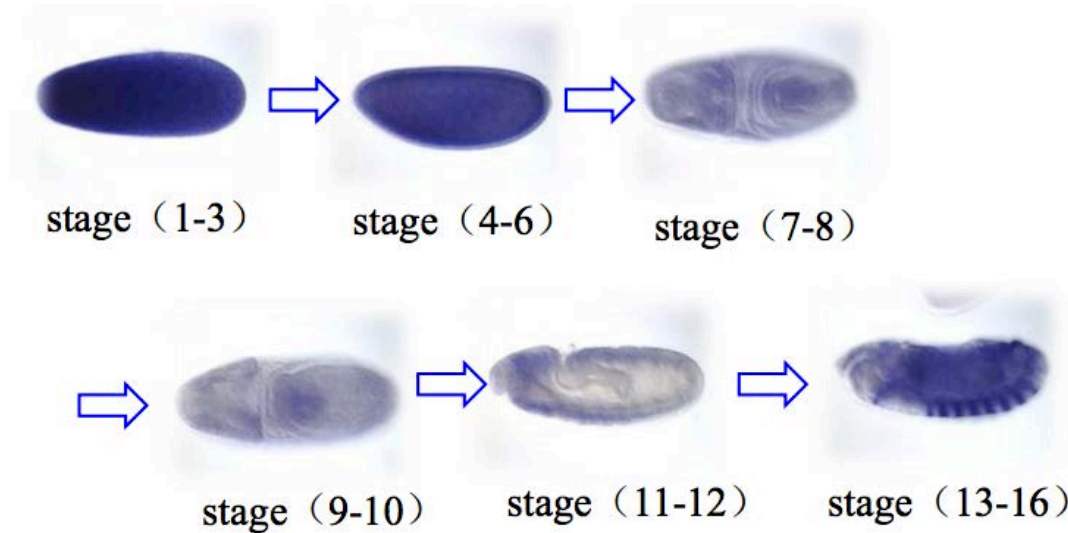


Example: mining network intrusion patterns



recognize intrusion accesses

Example: Mining biology data



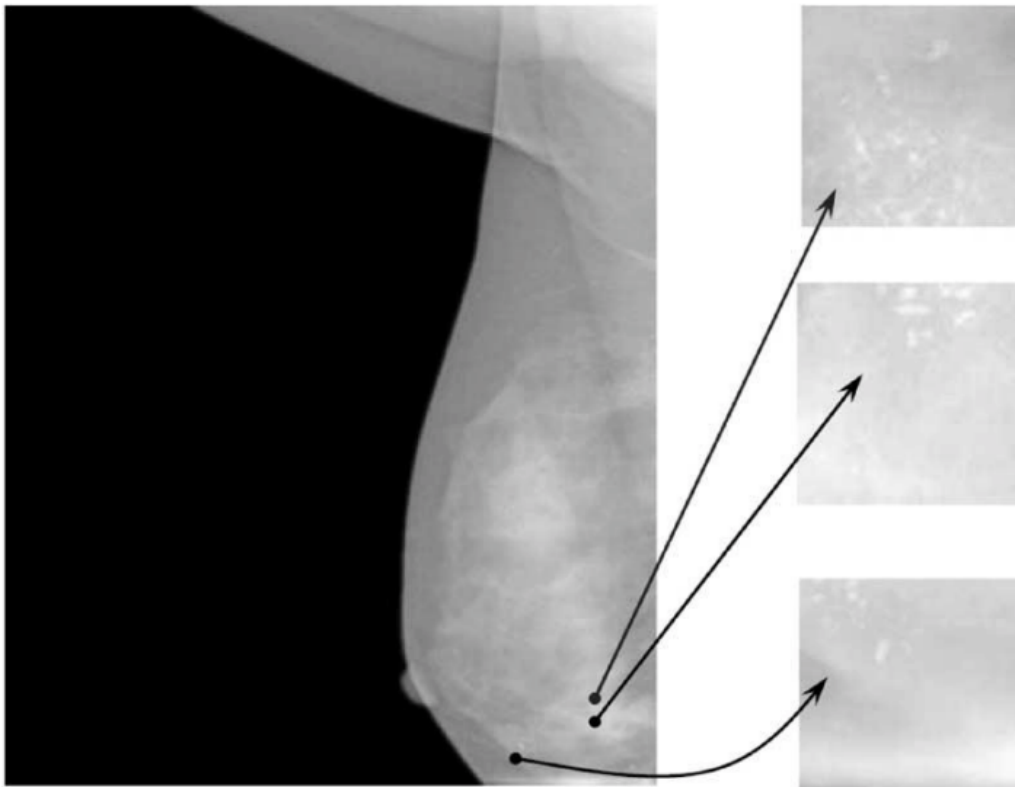
Finding key genes

Identifying gene expression patterns

Identifying gene interactions

...

Example: Mining medical data



Improving diagnosis of doctors by providing suggestions based on historical medical data

Example: Mining financial data



Fraud detection

Stock trends prediction

...

Example: Mining the web



Google™

bing™

amazon.com

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D. J. Hand
Hardcover
- Probabilistic Robotics
Sebastian Thrun
Hardcover
- Simulation-based Algorithms for...
Hyeong Soo Chang
Paperback
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[View and edit your browsing history](#)

Example: Mining usage data



Mining usage data to allow natural human-computer interaction

Top data mining fields



Industries / Fields where you applied Analytics / Data Mining in 2011?	
[228 voters]	2011 % of voters 2010 % of voters
CRM/ consumer analytics (57)	25.0% 26.8%
Banking (43)	18.9% 19.2%
Health care/ HR (38)	16.7% 13.1%
Education (37)	16.2% 9.9%
Fraud Detection (32)	14.0% 12.7%
Science (31)	13.6% 10.3%
Social Networks (30)	13.2% 6.6%
Credit Scoring (29)	12.7% 8.0%
Direct Marketing/ Fundraising (28)	12.3% 11.3%
Insurance (28)	12.3% 10.3%
Finance (26)	11.4% 11.3%
Telecom / Cable (25)	11.0% 10.8%
Retail (24)	10.5% 8.0%
Medical/ Pharma (22)	9.6% 8.0%
Biotech/Genomics (21)	9.2% 5.6%
Government/Military (17)	7.5% 6.1%
Travel / Hospitality (17)	7.5% 1.4%

[KDnuggets Poll]

Top data mining fields



Industries / Fields where you applied Analytics / Data Mining in 2011? [228 voters] 2011 % of voters 2010 % of voters	Industries / Fields where you applied Analytics / Data Mining in 2012? [196 voters] 2012 % of voters 2011 % of voters
CRM/ consumer analytics (57) 2011: 25.0% 2010: 26.8%	CRM/Consumer analytics (56) 2012: 28.6% 2011: 25.0%
Banking (43) 2011: 18.9% 2010: 19.2%	Health care/ HR (32) 2012: 16.3% 2011: 16.7%
Health care/ HR (38) 2011: 16.7% 2010: 13.1%	Retail (29) 2012: 14.8% 2011: 10.5%
Education (37) 2011: 16.2% 2010: 9.9%	Banking (28) 2012: 14.3% 2011: 18.9%
Fraud Detection (32) 2011: 14.0% 2010: 12.7%	Education (28) 2012: 14.3% 2011: 16.2%
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Credit Scoring (29) 2011: 12.7% 2010: 8.0%	Social Media / Social Networks (24) 2012: 12.2% 2011: 13.2%
Direct Marketing/ Fundraising (28) 2011: 12.3% 2010: 11.3%	Science (23) 2012: 11.7% 2011: 13.6%
Insurance (28) 2011: 12.3% 2010: 10.3%	Finance (20) 2012: 10.2% 2011: 11.4%
Finance (26) 2011: 11.4% 2010: 11.3%	Direct Marketing/ Fundraising (19) 2012: 9.7% 2011: 12.3%
Telecom / Cable (25) 2011: 11.0% 2010: 10.8%	Search / Web content mining (16) 2012: 8.2% 2011: 5.3%
Retail (24) 2011: 10.5% 2010: 8.0%	Biotech/Genomics (15) 2012: 7.7% 2011: 9.2%
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Government/Military (17) 2011: 7.5% 2010: 6.1%	Manufacturing (14) 2012: 7.1% 2011: 5.3%
Travel / Hospitality (17) 2011: 7.5% 2010: 1.4%	Medical/ Pharma (13) 2012: 6.6% 2011: 9.6%

Top data mining fields



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Data types in mining tasks



“Flat” data: vectors and matrix

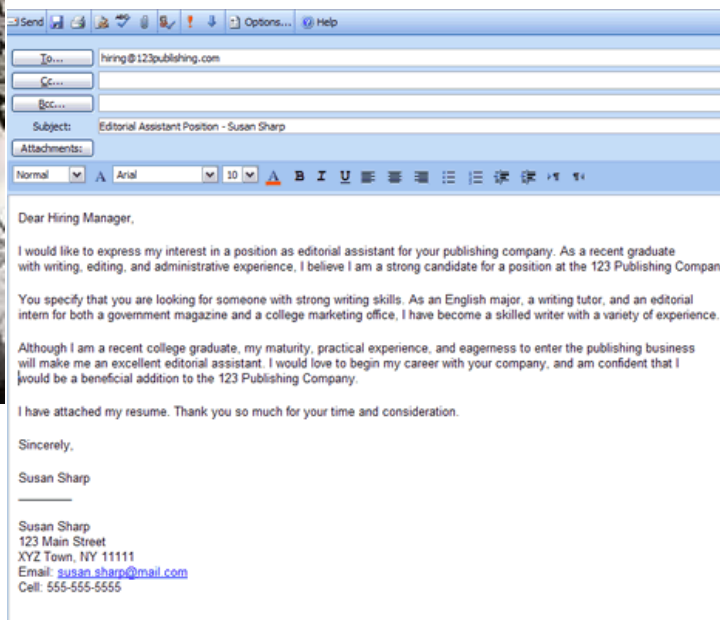
Show entries Search:

id	words	fog	kincaid	flesch	angel	animal	aristocracy	art	astronomy	beauty	being	cause	chance	change	citizen	constitution
aeschylus-agamemnon-1860	14951	8	6	80	0	0	0	3	0	0	118	1	2	0	0	0
aeschylus-persians-1782	8372	14	11	62	0	0	0	0	0	2	0	1	0	0	0	0
aeschylus-prometheus-2549	10070	10	8	68	0	0	0	19	0	0	194	1	1	0	0	0
aeschylus-seven-2836	9160	11	8	72	0	0	0	2	0	0	0	1	4	1	7	0
aeschylus-suppliant-2642	9339	10	8	71	0	0	0	2	0	0	95	2	7	1	7	0
american-articles-3758	3424	40	36	-17	0	0	0	0	0	0	509	3	0	0	0	0
american-constitution-4487	4517	22	19	30	0	0	0	0	0	0	535	0	0	0	45	69
american-declaration-3934	1337	23	19	26	0	0	0	0	0	0	0	6	0	0	0	15
aquinas-summa-2292	2510121	14	11	55	47	11	0	1	0	1	290	6	0	2	0	1
aristophanes-achamians-2166	12954	10	7	64	0	1	0	1	0	2	109	2	0	0	13	0

Showing 1 to 10 of 222 entries First Previous **1** 2 3 4 5 Next Last

Data types in mining tasks

Text data



Data types in mining tasks

Structured data



A screenshot of the CNN.com website from July 2, 2009. The main headline is 'Israel hits Palestinian prime minister's office'. Other news items include 'Hussein wife on Iraq's most wanted list' and 'British troops die in Afghanistan'. The page includes a search bar, navigation menu, and a 'WATCH FREE VIDEO' section.

A screenshot of a forum page with a green border. The page is titled '分类精彩讨论区' (Categorized精彩 Discussion Area). It lists various forum categories such as '本站系统' (This Site System), '南京大学' (Nanjing University), '多嘴岐语' (Many-tongued Gossip), '电脑技术' (Computer Technology), '学术科学' (Academic Science), '文化艺术' (Cultural and Artistic), '体育娱乐' (Sports and Entertainment), '两性休闲' (Two Genders Leisure), '新闻管理' (News Management), and '百合网' (Baihe.com). Each category has a list of sub-topics and a '更多版面...' (More Boards...) link.

Data types in mining tasks



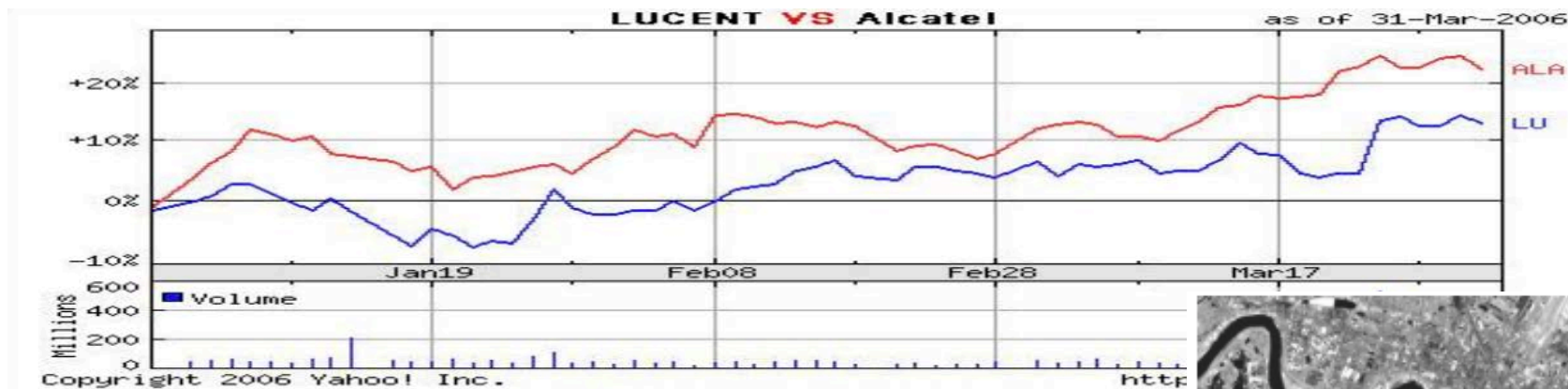
Multi-media data



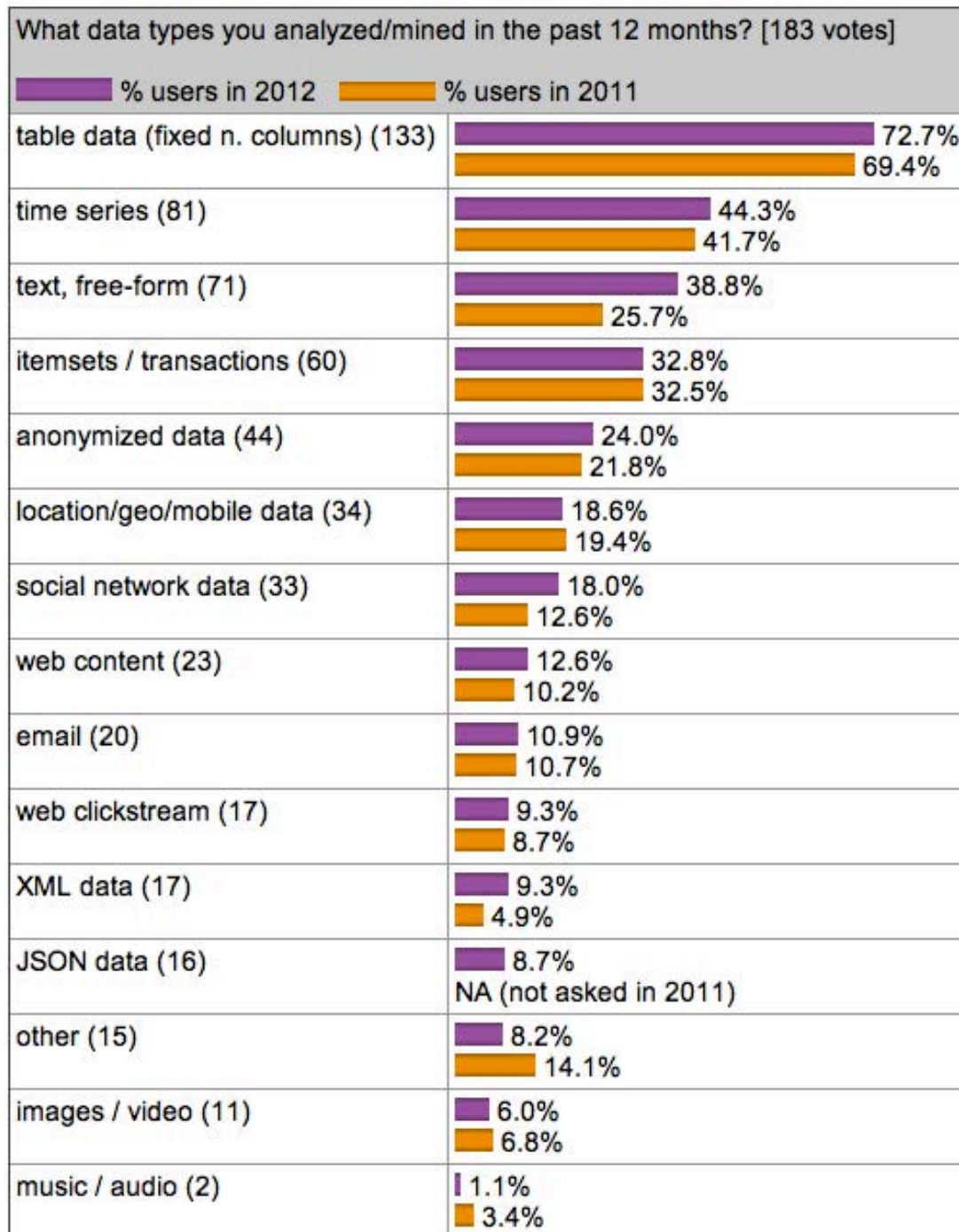
Data types in mining tasks



Temporal and spatial data



Top mined data types



[KDnuggets Poll, 2012]

Who needs data mining

Sponsors of ACM SIGKDD 2012 (Companies):



Who needs data mining

Sponsors of ACM SIGKDD 2012 (Companies):



Who needs data mining

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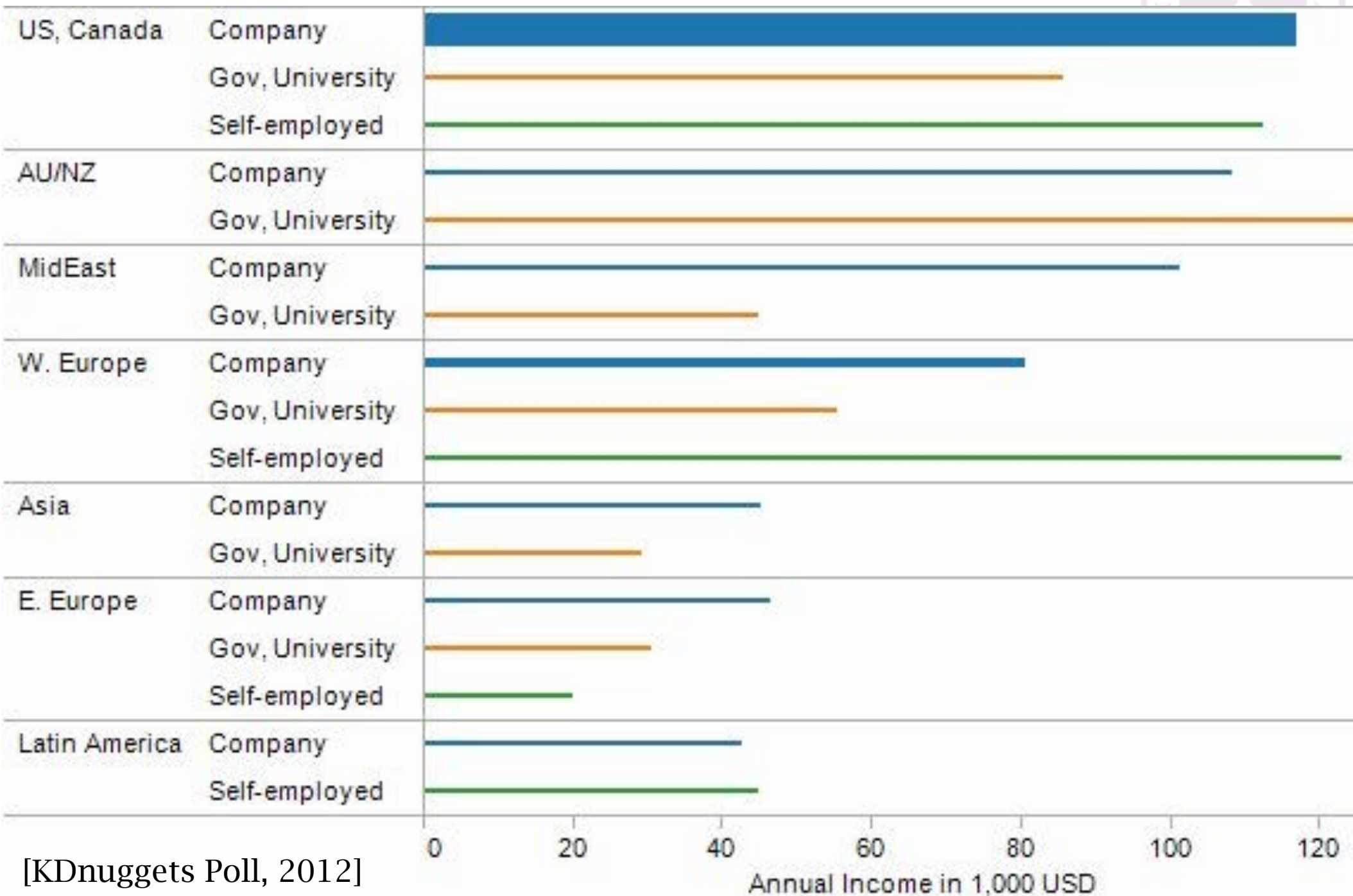
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Annual salary of data miners

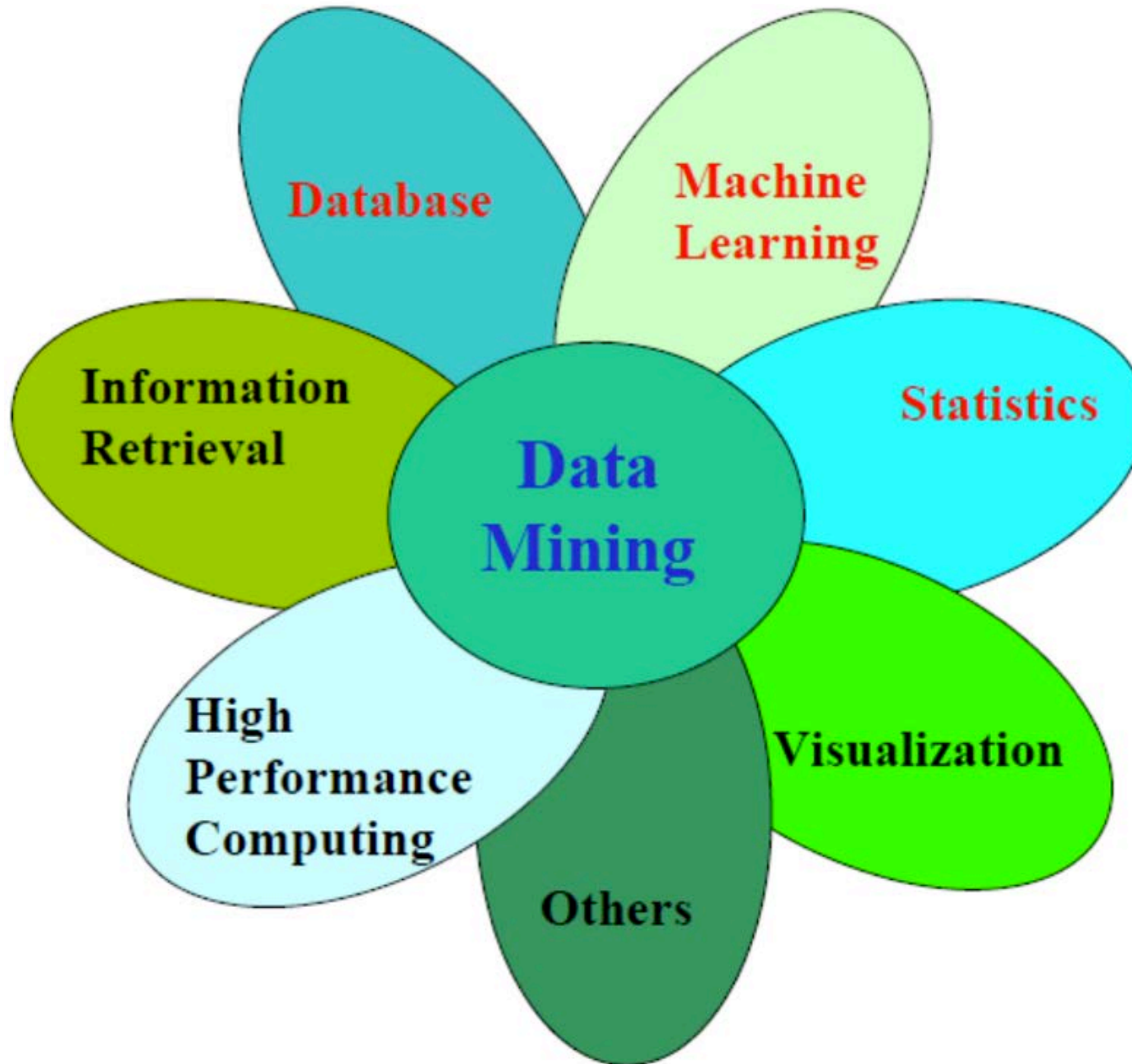


[KDnuggets Poll, 2012]

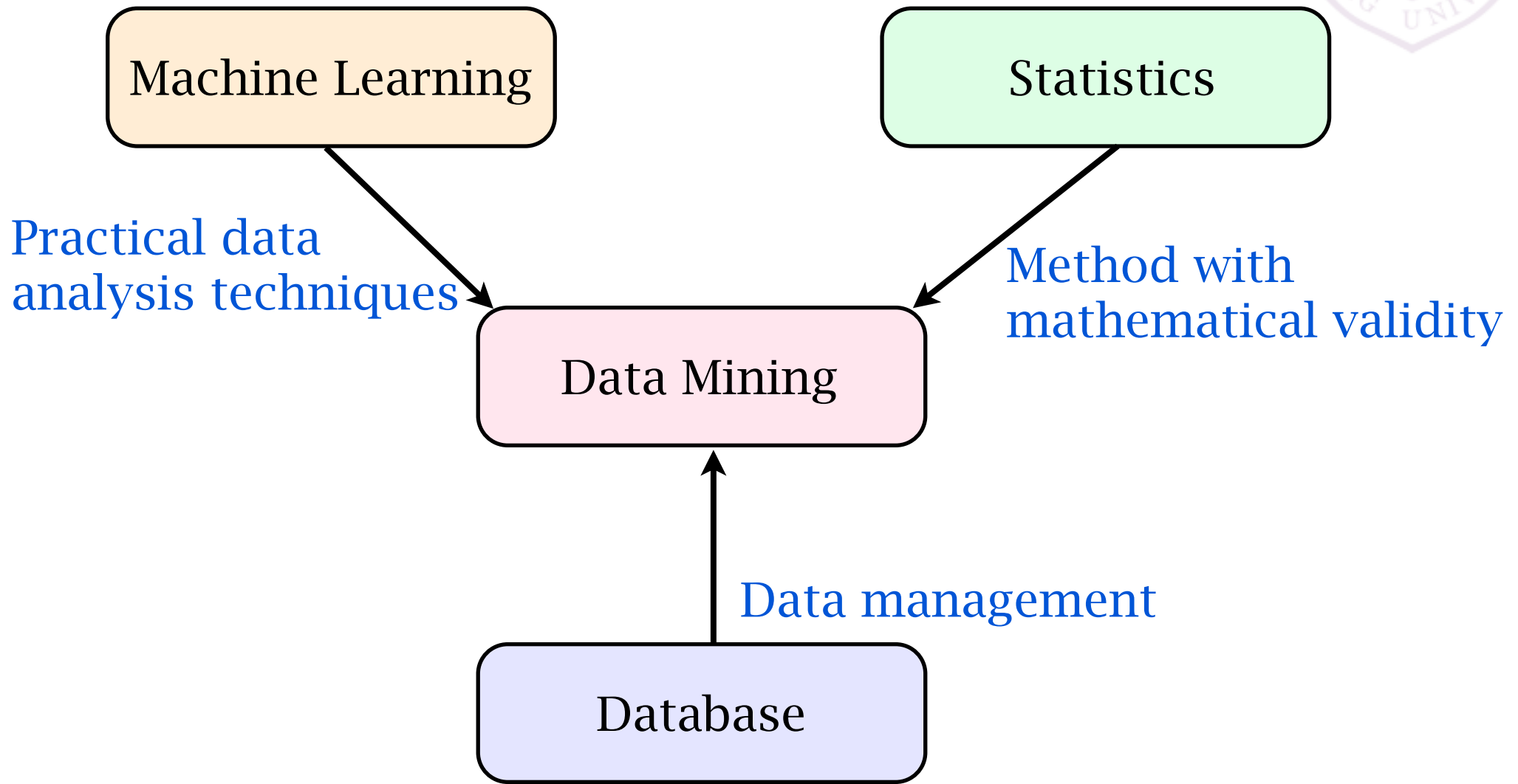
Annual salary o

Region	Employment	2013 Avg. Salary	2012 Avg. Salary	% Change	2013 Count
US/Canada	all	128.8	113.9	13.1%	223
	Comp/Self	131.3	116.8	12.4%	194
	Univ/Gov	112.1	85.9	30.5%	29
Australia/NZ	all	108.1	111.8	-3.3%	8
	Comp/Self	112.9	108.3	4.2%	7
	Univ/Gov	75.0	127.5	na	1
W. Europe	all	85.1	78.1	8.9%	75
	Comp/Self	90.4	83.8	7.9%	62
	Univ/Gov	59.6	55.6	7.2%	13
Middle East/ Africa	all	83.5	96.4	-13.4%	13
	Comp/Self	90.5	105	-13.9%	11
	Univ/Gov	45.0	45	na	2
Latin America	all	68.3	43.3	57.7%	12
	Comp/Self	68.8	43.3	58.7%	8
	Univ/Gov	67.5	na	na	4
Asia	all	59.8	41.3	44.9%	23
	Comp/Self	63.3	45.2	39.9%	20
	Univ/Gov	36.7	29.4	24.8%	3
E. Europe	all	43.9	40.8	7.5%	9
	Comp/Self	47.1	45	4.8%	7
	Univ/Gov	32.5	30.7	5.8%	2
Global	all	109.2	96.8	12.8%	363

Cross-disciplines of data mining



Three perspectives of data mining



习题



为何数据挖掘强调挖掘大数据集？

为何强调数据挖掘结果的可理解性？

数据挖掘是否只处理表格数据？

数据挖掘与统计有哪些区别？

视频



Learning from Data: to section 3

Machine Learning Foundation: to section 2